

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CIAE-00 COME-00 DODE-00 DOTE-00

FMC-02 INR-07 NSAE-00 CG-00 OFA-01 DLOS-05 IO-10

AF-06 ARA-10 EA-10 NEA-09 OIC-02 ACDA-10 PM-03 L-02

NASA-02 NSC-05 OES-05 PA-02 PRS-01 USIA-15 /127 W

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R 301333Z APR 75

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 0675

UNCLAS SECTION 01 OF 02 LONDON 06492

E.O. 11652: N/A

TAGS: OCON, ETEL, IMCO

SUBJ: IMCO: MARITIME SATELLITE CONFERENCE, SITREP 5

1. ON APRIL 29 COMMITTEE I CONTINUED DISCUSSION OF GOVERNMENT/ENTITY RELATIONSHIP WITHOUT REACHING ANY CONCLUSIONS. U.S. SUBMITTED PAPER TO COUNTER ANONYMOUS WORKING PAPER OF APRIL 29; U.S. PAPER PHRASED IN TERMS OF TWO AGREEMENTS AND DELETED MENTION OF GOVERNMENT LIABILITY. JAPAN ALSO SUBMITTED PAPER WHICH RAISED SOME EXTRANEIOUS ISSUES, BUT WHICH ALSO ELICITED USSR STATEMENT HIGHLIGHTING ITS BASIC DIFFICULTY IN ACCEPTING ENTITY ON SAME BASIS AS MEMBER STATE. TO FOCUS DEBATE ON GOVERNMENT/ENTITY RELATIONSHIP, U.S. SUBMITTED PAPER

PROVIDING FULL EXPLANATION U.S. VIEWS THIS SUBJECT, WHICH WAS PRAISED BY OTHER DELS, INCLUDING USSR, AS HIGHLY USEFUL DOCUMENT. BY COB, HOWEVER, COMMITTEE I UNABLE TO AGREE ON CONTENT OF REPORT TO PLENARY AND DECIDED TO CONTINUE WORK THROUGH APRIL 30.

2. COMMITTEE II (MORNING, APRIL 29) - THE CHAIRMAN, ON OPENING THE MEETING, CALLED DELS ATTENTION TO UNCLASSIFIED

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DOCUMENT CONF/C.2/WP.L/REV.L WHICH CONTAINS PROPOSALS

MADE BY A) ARGENTINA/FEDERAL REPUBLIC OF GERMANY;
B) BRAZIL; AND C) IRAQ AT COMMITTEE II SESSION
APRIL 28 AS WELL AS TEXT OF ARTICLE XIII OF INTELSAT.

3. IRAQ STATED IT NOW WISHED TO SUPPORT ARGENTINE/FRG
DRAFT WITH MODIFICATION ASSURING WORLDWIDE COMPETITION
AT TIME OF INVITATION TO BID AND SUGGESTED LANGUAGE.
IN RESPONSE TO UK QUESTION IRAQ SAID IT BELIEVED
WORLDWIDE COMPETITION SHOULD BE ENSURED THROUGHOUT
PROCUREMENT PROCESS AT BIDDING AND CONTRACT STAGE.

4. U.S. STATED SUPPORT FOR BRAZILIAN PROPOSAL
WHICH EMBODIED LANGUAGE ASSURING COMPETITION.

5. IN RESPONSE TO UK QUESTION, U.S. EXPLAINED IN
DETAIL ITS VIEW OF INTERNATIONAL PROCUREMENT PROCEDURE.
UK RESPONDED THAT PROCEDURE EXPLAINED WAS SIMILAR TO
OTHER DOMESTIC PROCEDURES BUT THESE WERE NOT
NECESSARILY APPLICABLE TO INTERNATIONAL ORGANIZATION
PROCUREMENT.

6. IN COURSE OF DEBATE, BRAZIL TEXT SUPPORTED BY
U.S. AND LIBERIA WAS MODIFIED TO COME VERY CLOSE TO
INTELSAT LANGUAGE BUT MAJORITY OF SPEAKERS CONTINUED TO
SUPPORT FRG/ARGENTINE TEXT. JAPAN PUT CONCEPT OF
SHORT AND LONG TERM INTERESTS OF ORGANIZATION BEFORE
COMMITTEE BUT DID NOT PROPOSE SPECIFIC TEXT.

7. ON SUGGESTION OF CHAIR, INFORMAL WORKING GROUP
ESTABLISHED AT CLOSE OF MORNING SESSION TO ASSIST
SECRETARIAT IN PRODUCING REVISION OF DOCUMENT C.2/WP.L

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R 301333Z APR 75

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FOR FURTHER CONSIDERATION BY COMMITTEE. GROUP WAS TO MEET FOR SHORT PERIOD PRECEDING AFTERNOON SESSION OF COMMITTEE II.

8. INFORMAL GROUP OF L5-20 DELEGATIONS

CONVENED AFTERNOON APRIL 29 TO CONSIDER WHETHER DRAFT PROCUREMENT PRINCIPLE COULD BE PROPOSED WHICH WOULD SATISFY BOTH ARGENTINE/FRG AND BRAZILIAN PROPOSALS. (PROPOSED IRAQUI TEXT HAD PREVIOUSLY BEEN INCORPORATED INTO FORMER PROPOSAL, AND INTELSAT ARTICLE XIII ESSENTIALLY SAME AS LATTER PROPOSAL.)

9. IN ADDITION TO WESTERN EUROPEANS INTEREST IN PROMOTING OWN AEROSPACE INDUSTRY DEVELOPMENT, PRIMARY CONCERN MOST DELS, AND CLEARLY STATED BY UK, FRG AND FRANCE, IS POSSIBILITY SINGLE FIRM COULD BECOME SOLE SUPPLIER GOODS AND SERVICES, AND INMARSAT WOULD THEREBY LOSE MEANS OF DETERMINING WHETHER IT WAS IN FACT BEING OFFERED BEST COMBINATION PRICE, QUALITY AND MOST FAVORABLE DELIVERY TIME. TO OVERCOME

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POSSIBILITY, FOLLOWING TEXT DRAFTED TO FOLLOW STATEMENT APPEARING IN BOTH PROPOSALS THAT PRICE, QUALITY AND MOST FAVORABLE DELIVERY TIME SHALL BE BASIS OF CONTRACT AWARDS: THE COUNCIL SHALL TAKE STEPS TO ENCOURAGE AND MAINTAIN WORLDWIDE COMPETITION AND ASSURE THE BROADEST INTERNATIONAL BASE OF SUPPLY OF GOODS AND SERVICES IN THE BEST INTERESTS OF THE ORGANIZATION.

10. U.S., WHICH PARTICIPATED IN GROUP, RESERVED ITS POSITION. BRAZILIAN DEL, WHO RESISTED STRONG EFFORTS TO ACCEPT MODIFICATION HIS TEXT, ASKED THAT HIS TEXT BE PRESERVED INTACT FOR FURTHER COMMITTEE CONSIDERATION. U.S. DEL DECIDED NEW SENTENCE NOT SUITABLE AND WILL CONTINUE SUPPORT BRAZILIAN PROPOSAL.

11. COMMITTEE II TO RECONVENE MORNING APRIL 30.

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